

Utilize financing solutions to invest in new energy technology



The challenge:

How can you overcome financial barriers to investing in new energy technologies?

If you have the capital, purchasing energy technologies upfront can be a great investment – one that pays for itself in the form of higher savings and profits. However, lack of capital should not be a barrier to accessing new energy opportunities. It is important for organizations to consider flexible funding options for their energy investments and explore how different funding options could help support wider business objectives.

Innovative financing options may enable organizations to unlock opportunities that reduce energy and operational costs, improve their energy resilience and environmental performance, and meet corporate social responsibility targets.



The solution:

More and more businesses are capitalizing on financial solutions to install technologies like Solar power and Combined Heat & Power. By installing on-site generation technology at your facility, the amount of grid electricity required is reduced. Centrica Business Solutions has several financial solutions that are flexible, with simple-to-understand commercial options that can be built to suit your specific requirements, appetite for risk and financial objectives.

There are even bundle solutions and services with a contract that includes technology, ongoing maintenance and financing – making the process as straightforward as possible for businesses to invest in on-site generation without the upfront capital.



The process:



Capital Expenditure – Our CAPEX option enables customers to align their long-term investment goals and take full advantage of government incentives and tax benefits with our fixed-price, turnkey energy solutions. Our optional service packages to operate and maintain technologies – combined with industry-leading guarantees and warranties – make management hassle-free and allow for long-term returns.



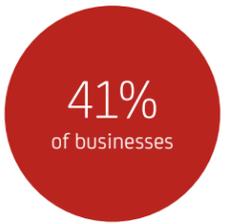
Utility Services Agreement (USA) – Our USA provides immediate economic and environmental benefits from a bespoke energy saving project with substantial risk transfer. Centrica Business Solutions funds 100% of project CAPEX, and all project services (OPEX costs) such as fuel supply and O&M contracts, can be included to ensure top-tier, stable, long-term asset performance.



Power Purchase Agreement (PPA) – Our PPA delivers efficient, clean Solar power and generates immediate savings for your business while requiring no upfront investment and no Solar system ownership responsibilities. Centrica Business Solutions is responsible for the operation and maintenance of the Solar system.



Key facts:



said they would prefer a payback model, such as an Energy Performance Contract over a longer period, an increase from 26% in 2017

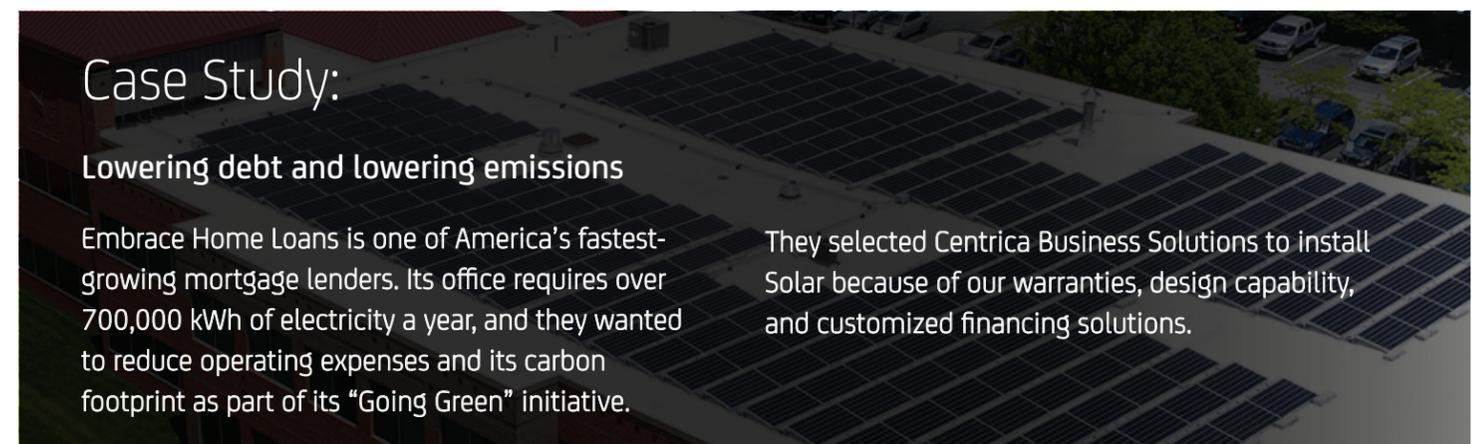


have a detailed efficiency and distributed energy solution investment strategy

* Source: Distributed Energy Future Trends report, Centrica Business Solutions, 2019

The benefits:

- ✔ Often a single contract, it can include your energy technology, ongoing maintenance and financing.
- ✔ Zero CAPEX outlay with our financing options enables you to maintain ongoing cost predictability via fixed rates.
- ✔ Eliminate energy risk, with Centrica Business Solutions retaining responsibility for maintenance and availability.
- ✔ Retain control of commodity spend and supplier.
- ✔ Fulfill your energy vision and prepare for the future – our expertise and strong balance sheet means we have a proven track record of long-term funding partnership.



Case Study:

Lowering debt and lowering emissions

Embrace Home Loans is one of America's fastest-growing mortgage lenders. Its office requires over 700,000 kWh of electricity a year, and they wanted to reduce operating expenses and its carbon footprint as part of its "Going Green" initiative.

They selected Centrica Business Solutions to install Solar because of our warranties, design capability, and customized financing solutions.